



# MONMOUTH UNIVERSITY

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LEON HESS  
BUSINESS SCHOOL

## **Business Council 2024 Membership Directory**

**Spring 2024**





## The Leon Hess Business School at Monmouth University



Established 1956  
West Long Branch, NJ 07764

International AACSB Accreditation Since 1999

### Leon Hess Business School Staff

Raj Devasagayam, PhD	Dean
Gilda Agacer, PhD	Associate Dean
Janeth Merkle, DBA, MBA	Assistant Dean for Student Engagement
Sharon M. Hartmann	Assistant to the Dean
Richard L. Ricciardi	Corporate Relations Officer

### **MONMOUTH UNIVERSITY**

#### **LEON HESS BUSINESS SCHOOL**

400 Cedar Ave.

West Long Branch, NJ 07764

732.571.3400

[www.Monmouth.edu/business-school/business-council/](http://www.Monmouth.edu/business-school/business-council/)

## **Mission Statement**

The Business Council consists of established business professionals with a common interest in Monmouth University and the Leon Hess Business School. These business professionals volunteer their time, talents and resources towards supporting the success of students and transition into careers of their choice.

The purpose of the Business Council is to provide support and advice to the Dean of the Leon Hess Business School on matters relating to academic programs, student development, societal impact and strategic planning. The Business Council is chartered with five primary functions:

1. Providing the University with a source of practical business experience and expertise across diverse industries.
2. Advising on curriculum and learning approaches that best prepare students with the knowledge and skills desired in the marketplace.
3. Providing mentoring, training, experiential learning opportunities, internships and hiring opportunities.
4. Providing financial support for continuous faculty development and supporting fund raising efforts for Leon Hess Business School.
5. Developing the availability and use of the Leon Hess Business School as an educational and advisory resource to the business community.

# Leon Hess Business Council Officers

## Executive Officers

Deb Clay - Chair  
Ken Young - Vice Chair  
Pooja Shah '19 - Treasurer

## Steering Committee

Natasha Chandler '92 '96M  
Raymond Klose '77  
William MacDonald '77  
Joseph Rice '81  
Richard Ricciardi '86M  
Dr. Janeth Merkle '06M - *Ex Officio*  
Dr. Raj Devasagayam - *Ex Officio*



*Deb Clay, Chair, and Ken Young, Vice Chair*

# **Leon Hess Business Council Events**

## **Yearly Events**

Beta Gamma Sigma Business School Honor Society Dinner  
Distinguished Business Leader's Dinner

## **Quarterly Events**

Full Membership Meetings  
Steering Committee Meetings  
Executive Mentor Program Events

## **Social Events**

Gala at the Great Hall  
Monmouth University Basketball Games  
Kislak Real Estate Institute Golf Outing  
Monmouth University Golf Outing  
Summer Social & Recognition Event



*Leon Hess Business Council Basketball Games*

## Jemal J. Beale

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**Phone:** (908) 309-7877

**Email:** jemal.beale@apexsolgroup.com

**Business Council Member Since:** 2021

**Education:** Kean University - Bachelors of Arts, Masters of Public Administrations | US Army War College - Master of Strategic Studies | Rutgers University - Doctor of Business Administration

**Professional Experience:** President, Managing Partner, Apex Solutions Group LLC

**Industry Experience:** Academic, Educational Services, Government Services (including Military), Professional Services, Management Consulting, Real Estate

**Area of Expertise:** Management & Operations

## Glenn Bellomy '83

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**Phone:** (732) 259-4953

**Email:** gbellomy@withum.com

**Business Council Member Since:** 2010

- *Faculty Support Committee*

**Education:** Monmouth University - Bachelor of Science in Business Administration/ Accounting

**Professional Experience:** Partner & Practice Leader Consumer Products Services Group at Withum

**Industry Experience:** Professional Services, Accounting

**Certifications:** Certified Public Accountant (CPA)

**Area of Expertise:** Accounting



## Alicia Caldwell

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**Phone:** (732) 687-3535

**Email:** [alicia.caldwell@bakertilly.com](mailto:alicia.caldwell@bakertilly.com)

**Business Council Member Since:** 2023

**Education:** William & Mary - Bachelor of Business Administration with a concentration in Finance, Monmouth University - Graduate Certificate in Accounting, NYU Stern School of Business - Master of Business Administration with concentrations in Information Technology and Marketing

**Professional Experience:** Partner, Health Care & Not-for-Profit Assurance & Advisory at Baker Tilly US, Former Vice President of Treasury Regulatory Commitments at Goldman Sachs, Senior Auditor at Wilkin & Guttenplan

**Industry Experience:** Accounting

**Certifications:** Certified Public Accountant (CPA)

**Area of Expertise:** Accounting

## Tom Cardinale '97

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**Phone:** (732) 243-7457

**Email:** [thomas.cardinale@eisneramper.com](mailto:thomas.cardinale@eisneramper.com)

**Business Council Member Since:** 2012

**Education:** Monmouth University - Bachelor of Science in Business Administration/Accounting | Florida Atlantic University - Masters in Taxation

**Professional Experience:** Tax Partner at EisnerAmper LLP

**Industry Experience:** Professional Services, Accounting

**Certifications:** Certified Public Accountant (CPA)

**Area of Expertise:** Accounting, Strategic Planning

## Brian Carolan

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**Phone:** (732) 239-2832

**Email:** [brian-carolan@outlook.com](mailto:brian-carolan@outlook.com)

**Business Council Member Since:** 2022

**Education:** Vilanova University - Bachelor of Science in Accounting |  
NYU - Master of Business Administration in Finance

**Professional Experience:** Chief Financial Officer at SailPoint

**Industry Experience:** Financial Services, Technology

**Certifications:** Certified Public Accountant (CPA)

**Area of Expertise:** Accounting

## Natasha Chandler '92 '96M

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**Phone:** (908) 625-5913

**Email:** natasha.chandler@comcast.net

**Business Council Member Since:** 2019

- *Steering Committee*
- *Chair, Faculty Support Committee*

**Education:** Monmouth University - Bachelor of Science in Business Administration/Marketing, Columbia University-Master of Business Administration & Master of Arts in Organizational Psychology

**Professional Experience:** Senior Partner at Korn Ferry Consulting, Former CEO Chandler Consulting Group, Former VP Human Resources Honeywell, Former Executive Director Merck

**Industry Experience:** Energy, Manufacturing, Pharmaceutical & Life Sciences, Professional Services, Management Consulting, Consumer Products

**Certifications:** Executive Coach, Six Sigma Master Black-Belt

**Area of Expertise:** Human Relations, Management & Operations, Marketing, Strategic Planning, Business Development, Sales, Entrepreneurship

## Deb Clay

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**Phone:** (732) 770-1608

**Email:** [darpertclay@gmail.com](mailto:darpertclay@gmail.com)

**Business Council Member Since:** 2020

- *Business Council Chair*
- *Steering Committee*
- *Faculty Support Committee*
- *Executive in Residence*

**Education:** University Rhode Island - Bachelor of Arts

**Professional Experience:** Board of Trustees at Goehring & Rosencwajg Natural Resources Fund, Former Vice President of Technology at New York Life, Former Head of Global Program Management at Hess Corporation

**Industry Experience:** Energy, Management Consulting, Retail, Technology, Financial Services

**Certifications:** Strategic Program Management (PMP), Agile Program Management, Technology Business Management

**Area of Expertise:** Strategic Planning, Entrepreneurship, Management & Operations, Marketing, Technology

## Max Cohen '19

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**Phone:** (973)-349-9283

**Email:** maxcohen1324@gmail.com

**Business Council Member Since:** 2024

**Education:** Monmouth University - Bachelor of Science in Business Administration, Business Marketing and Management

**Professional Experience:** Business Development Representative

**Industry Experience:** Advertising & Marketing, Sales

**Area of Expertise:** Client Relations, Data Management, Sales

## Jeanie Coomber

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**Phone:** (732)-492-2465

**Email:** [jc@jeaniecoomber.com](mailto:jc@jeaniecoomber.com)

**Business Council Member Since:** 2024

**Education:** Wilkes University - Bachelor of Arts in Communication

**Professional Experience:** Owner at Transition Enterprises, Former Vice President of AllianceBernstein

**Industry Experience:** Executive Coaching

**Certifications:** Foundations of Neuro Leadership, Personal Leadership

**Area of Expertise:** Entrepreneurship, Management

## Alex Daudier '14

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**Phone:** (732) 310-4049

**Email:** [adaudier@xelaadvisory.com](mailto:adaudier@xelaadvisory.com)

**Business Council Associate Member Since:** 2017

- *Student Engagement Committee*

**Education:** Monmouth University - Bachelor of Science in Business Administration/Finance | Western Governors University - Masters in Business Administration | Liberty University - Doctor of Business Administration in Finance (Candidate)

**Professional Experience:** Principal Owner, Xela Advisory Services

**Industry Experience:** Professional Services, Management Consulting, Professional Services, Accounting, Pharma, Life Sciences

**Area of Expertise:** Accounting, Corporate Finance, Strategic Planning



## Jeremy Deck

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**Phone:** (609) 358-2612

**Email:** jeremy.deck@hubinternational.com

**Business Council Member Since:** 2023

- *Membership Committee*

**Education:** University of North Carolina at Pembroke - Bachelor of Science in Business Administration, Concentration in Management | Darla Moore School of Business - Master of Business Administration and Management with focuses in International Business & Analytics

**Professional Experience:** Vice President at HUB International, Trusted Advisor for Vistage Worldwide, inc., Former Account Manager at Empire BlueCross Blue Shield, Former Food Service Director at United States Military Academy at West Point

**Industry Experience:** Government Services (including Military), Financial Services

**Certifications:** Life, Accident, and Health Agent/Broker

**Area of Expertise:** Data & Analytics, Insurance, Supply Chain, Management & Operations

## Philip Dunn '05

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**Phone:** (609) 760-8037

**Email:** philip.dunn@alliant.com

**Business Council Member Since:** 2011

- *Membership Committee*

**Education:** Monmouth University, Bachelor of Arts in Political Science

**Professional Experience:** Senior Vice President at Alliant Insurance Services

**Industry Experience:** Financial Services

**Certifications:** Chartered Property Casualty Underwriter (CPCU)

**Area of Expertise:** Insurance, Business Development, Sales

## Philip Forlenza, Esq.

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**Phone:** (732) 741-3900

**Email:** pforlenza@ghclaw.com

**Business Council Member Since:** 2018

- *Membership Committee*

**Education:** Georgetown University - Bachelor of Science in Finance |  
Fordham Law School - Doctor of Jurisprudence

**Professional Experience:** Partner at Giordano, Halleran & Ciesla, P.C.

**Industry Experience:** Professional Services, Corporate Law

**Area of Expertise:** Corporate Finance

## Gordon Forsyth

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**Phone:** (973)-699-1392

**Email:** [gforsyth@definedlogic.com](mailto:gforsyth@definedlogic.com)

**Business Council Member Since:** 2024

**Education:** University of Delaware - Bachelor of Science in English

**Professional Experience:** Senior Practice Lead at Defined Logic, Practice Lead of Experience Innovation at Gerent LLC

**Industry Experience:** Digital Business Executive, Digital Business Strategy

**Area of Expertise:** Digital Sales, Product Design, First Party Data Models, Artificial Intelligence

## John Giannotto

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**Phone:** (732)-690-2618

**Email:** [jgiannotto624@gmail.com](mailto:jgiannotto624@gmail.com)

**Business Council Member Since:** 2024

**Education:** Drexel University - Bachelor of Science in Business Administration with a concentration in Accounting and Finance | Carnegie Mellon University - MBA in Finance

**Professional Experience:** Managing Director at Wells Fargo, Former Advisor for PWC, Former Managing Director for Morgan Stanley

**Industry Experience:** Financial Services

**Area of Expertise:** Risk Management, Investment Banking,

## Rick Gumina '06

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**Phone:** (732) 385-3515

**Email:** richard.m.gumina@morganstanley.com

**Business Council Member Since:** 2020

**Education:** Monmouth University - Bachelor of Science in Business Administration/Finance & Marketing

**Professional Experience:** Senior Vice President of Wealth Management, Corporate Retirement Director, Workplace Advisor for Equity Compensation, Chartered Retirement Plans Specialist, Financial Advisor at Morgan Stanley, Former Portfolio Management Associate at Morgan Stanley, Former Investment Research Analyst at Smith Barney

**Industry Experience:** Financial Services

**Certifications:** Qualified Plan Financial Consultant, Chartered Retirement Plans Specialist, Nationwide Mortgage Licensing System

**Area of Expertise:** Financial Planning, Marketing

## Karl Gordinier '62

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**Phone:** (732) 672-1505

**Email:** kdgonch@aol.com

**Business Council Member Since:** 2000

- *Emeritus Member*

**Education:** Monmouth University - Bachelor of Science with a focus in Biology

**Professional Experience:** Former President, Gordinier Resource Management

## Jason Horowitz '14 '15M

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**Phone:** (845) 323-9177

**Email:** [jason@triforcecre.com](mailto:jason@triforcecre.com)

**Business Council Associate Member Since:** 2022

**Education:** Monmouth University - Bachelor of Science in Business Administration with a Concentration in Real Estate, Master of Business Administration

**Professional Experience:** Broker of Record, Triforce Commercial Real Estate LLC., Principal, Big Dreams Property Holdings LLC., Producer, Safe Harbour Group, LTD., Property Manager H.S.C. Management Corporation

**Industry Experience:** Real Estate, Insurance

**Certifications:** NYS Real Estate Broker, NYS Property & Casualty Insurance Broker Commercial & Investment Real Estate Certification,

**Area of Expertise:** Real Estate, Insurance, Entrepreneurship



## Sheldon Horowitz

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**Phone:** (914) 523-2731

**Email:** Sheldon.Horowitz@hubinternational.com

**Business Council Member Since:** 2010

- *Executive in Residence*
- *Faculty Support Committee*
- *Student Engagement Committee*
- *Communications, Marketing & Events Committee*

**Education:** Ithaca College Bachelors in Personnel Administration & Labor Relations. Minor in Marketing

**Professional Experience:** First Vice President, Hub International Northeast, LTD

**Industry Experience:** Insurance, Real Estate

**Area of Expertise:** Entrepreneurship, Insurance, Business Development, and Real Estate

## Raymond Klose '77

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**Phone:** (732)-229-8950

**Email:** raymond@kloseassociates.com

**Business Council Member Since:** 2018

- *Monmouth University Board of Trustees*
- *Leon Hess Business School Dean's Advisory Council*
- *Business Council Steering Committee*

**Education:** Monmouth University - Bachelor of Science in Business Administration

**Professional Experience:** Founder & President Klose Associates, Inc, Global Designers of 3D Marketing & Experiential Exhibits

**Industry Experience:** Advertising & Marketing, Commercial Real Estate Development

**Area of Expertise:** Advertising, Marketing, Commercial Real Estate, Development & Management, Entrepreneurship

## Russell Kommer

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**Phone:** (914) 772-0907

**Email:** russell.kommer@eswassoc.com

**Business Council Member Since:** 2018

**Education:** Gettysburg College - Bachelor of Arts

**Professional Experience:** Executive Director at eSoftware Associates, Inc., Former Chairman of the Board at Video Signature, LLC, Former CEO at Legal Data Corporation

**Industry Experience:** Technology, Academic, Educational Services

**Area of Expertise:** Business Development, Sales, Data & Analytics

## Jonathan Leifer

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**Phone:** (941) 266-7245

**Email:** [jleifer@diversifiedproperties.com](mailto:jleifer@diversifiedproperties.com)

**Business Council Member Since:** 2022

- *Faculty Support Committee*

**Education:** Massachusetts Institute of Technology - Bachelor of Science in Urban Planning and Real Estate | Johns Hopkins University - Master of Science in Real Estate

**Professional Experience:** Director of Acquisitions & Development at Diversified Properties, Former Head of Real Estate at Bowery Farming

**Industry Experience:** Real Estate, Manufacturing

**Area of Expertise:** Commercial Real Estate & Development

## William MacDonald '81

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**Phone:** (732) 604-8395

**Email:** [william.macdonald@pnc.com](mailto:william.macdonald@pnc.com)

**Business Council Member Since:** 2014

- *Steering Committee*
- *Faculty Support Committee*
- *Membership Committee*

**Education:** Monmouth University - Bachelor of Science in Finance

**Professional Experience:** Senior Vice President/Group Manager/Commercial Banking/PNC Bank

**Industry Experience:** Financial Services

**Area of Expertise:** Business Development, Sales, Management & Operations

## Lisa McGahran

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**Phone:** (732) 618-5212

**Email:** [lmcgahran@commvault.com](mailto:lmcgahran@commvault.com)

**Business Council Member Since:** 2023

**Education:** The New School - Bachelor of Arts

**Professional Experience:** Global Head & Vice President of Human Resource, Business Policies and Practices at Commvault, Former Recruiting Manager at Viacom, Former Vice President of Human Resources at Bear Sterns

**Industry Experience:** Financial Services, Technology, Media & Entertainment

**Area of Expertise:** Human Relations

## Erin Moran '03M

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**Phone:** (732) 673-0773

**Email:** erin.moran@jll.com

**Business Council Member Since:** 2022

- *Membership Committee*

**Education:** Boston College - Bachelor of Arts | Monmouth University - Master of Business Administration

**Professional Experience:** Vice President of Brokerage, Office Leasing at JLL, Former Vice President of Leasing at Mack-Cali Realty Corporation

**Industry Experience:** Real Estate

**Certifications:** Kislak Real Estate Institute Certification & Licensed NJ Real Estate Salesperson

**Area of Expertise:** Commercial Real Estate & Development

## Christine Nadramia '10 '11M

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**Phone:** (732) 407-9237

**Email:** christinedignon@gmail.com

**Business Council Associate Member Since:** 2017

**Education:** Monmouth University -Bachelor of Science in Business Administration/Accounting, Masters in Business Administration

**Professional Experience:**

Accounting Manager at Iberia Foods, Former Senior Accountanta US Beverage Packers/Arizona Beverages, Former Accountant at Shore Point Distributing

**Industry Experience:** Professional Services, Accounting

**Area of Expertise:** Accounting



## Gloria Nilson

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**Phone:** (908) 461-8152

**Email:** gloria.nilson@foxroach.com

**Business Council Member Since:** 2000

- *Emeritus Member*

**Education:** Goucher College - Bachelor of Arts in Psychology

**Professional Experience:** Founder and President of Gloria Nilson Realtors for 25 years. Now Associate Broker at Berkshire Hathaway Fox & Roach Realtors, Board Member Monmouth Medical Foundation, Monmouth Museum, and Monmouth Conservation

**Industry Experience:** Real Estate

**Certifications:** NJ Licensed Real Estate Broker, Accredited Buyer's Representative, Certified Real Estate Brokerage Manager, Certified Relocation Professional, Short Sales and Foreclosure Resource, Seniors Real Estate Specialist

**Area of Expertise:** Entrepreneurship, Human Relations, Strategic Planning, Marketing

## Jeana Piscatelli '01 '02M

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**Phone:** (732) 996-3524

**Email:** piscatellij@yahoo.com

**Business Council Member Since:** 2005

- *Chair, Monmouth University Board of Trustees*
- *Board Member, Bruce Springsteen Archives & Center for American Music*

**Education:** Monmouth University - Bachelor of Science in Business Administration, Master of Business Administration in Accounting & Finance

**Professional Experience:** Head of Treasury at Ocean First Bank

**Industry Experience:** Financial Services, Technology, Academic & Educational Services

**Area of Expertise:** International Business, Management & Operations, Strategic Planning, Marketing, Corporate Finance, Data & Analytics, Business Development, Sales

## Richard Ricciardi '86M

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**Phone:** (732) 319-5113

**Email:** richardlricciardi@gmail.com

**Business Council Member Since:** 2010

- *Steering Committee*
- *Chair, Membership Committee*

**Education:** Boston University - Bachelor of Arts | Monmouth University - Master of Business Administration

**Professional Experience:** Corporate Relations Officer at Monmouth University Leon Hess Business School, Former Manager of State Government Affairs at 3M Corporation, Pharmaceutical Division

**Industry Experience:** Pharmaceutical & Life Sciences

**Certifications:** Six Sigma Certification

**Area of Expertise:** Business Development, Sales

## Joseph Rice '86

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**Phone:** (732) 614-7767

**Email:** joparice17@gmail.com

**Business Council Member Since:** 2011

- *Steering Committee*
- *Chair, Student Engagement Committee*

**Education:** Monmouth University - Bachelor of Science in Business Administration/Marketing & Management

**Professional Experience:** Senior Director at Cardcash

**Industry Experience:** Financial Services, Consumer Products, Retail

**Area of Expertise:** Business Development, Sales

## Nick Scarabino

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**Phone:** (917) 912-7700

**Email:** nscarab@verizon.net

**Business Council Member Since:** 2023

- *Faculty Support*

**Education:** Pace University Lubin School of Business - Bachelor of Business Administration, Concentration in Finance

**Professional Experience:** Managing Director of Corporate & Investment Bank Escrow Services at JPMorgan Chase

**Industry Experience:** Financial Services

**Area of Expertise:** Business Development, Sales

## Christine Schaeffer

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**Phone:** (914) 260-4224

**Email:** cpaschaeffer@gmail.com

**Business Council Member Since:** 2022

- *Student Engagement Committee*

**Education:** New York University - Bachelor of Science

**Professional Experience:** Senior Director of Strategy & Operations, Enterprise Applications & Platforms at Bristol Myers Squibb

**Industry Experience:** Consumer Products, Media, Entertainment, Pharma, Life Sciences, Technology

**Area of Expertise:** Strategic Planning, Management & Operations, Business Development, Sales

## Pooja Shah '19

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**Phone:** (845) 978-4019

**Email:** Poojapshah29@gmail.com

**Business Council Associate Member Since:** 2023

- *Treasurer*
- *Chair, Finance & Budget Committee*
- *Steering Committee*

**Education:** Monmouth University - Bachelor of Business Administration/Accounting

**Professional Experience:** Content Accountant, Spotify

**Industry Experience:** Professional Services, Accounting

**Certifications:** Certified Public Accountant (CPA)

**Area of Expertise:** Accounting

## Michael Troy II '10

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**Phone:** (732) 221-9015

**Email:** [mtroy@troylines.com](mailto:mtroy@troylines.com)

**Business Council Member Since:** 2022

- *Student Engagement Committee*

**Education:** Monmouth University - Bachelor of Science/Management

**Professional Experience:** Chief Executive Officer at Troy Container Line, Founder and Chief Dev Officer of COTA Logistics

**Industry Experience:** Professional Services, Management Consulting, Transportation, Shipping

**Certifications:** Stanford Executive Education, University of Pennsylvania Wharton Executive Education

**Area of Expertise:** Business Development, Sales, Entrepreneurship, International Business, Management & Operations, Marketing, Strategic Planning, Supply Chain



## Anthony Vazzana '16 '17M

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**Phone:** (732) 710-8115

**Email:** avazz2210@gmail.com

**Business Council Member Since:** 2023

**Education:** Monmouth University - Bachelor of Science in Economics & Finance, Master of Business Administration

**Professional Experience:** Sales & Finance Planning Manager at Kind Snacks, Inc., Former Associate Manager of Customer Planning and Commercial Finance at Danone North America, Former Financial Cost Analyst at Nestle, Inc.

**Industry Experience:** Consumer Products, Financial Services, Manufacturing

**Certifications:** Certified International Auditor - ISO

**Area of Expertise:** Corporate Finance, Data & Analytics, Business Development, Sales, Strategic Planning, Supply Chain, Management & Operations

## Nicole Vazzana '16 '17M

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**Phone:** (732) 865-0377

**Email:** nicpucc@gmail.com

**Business Council Associate Member Since:** 2021

- *Communications, Marketing & Events Committee*
- *Student Engagement Committee*

**Education:** Monmouth University - Bachelor of Science in Business Administration/Management, Marketing & Decision Sciences, Master of Business Administration

**Professional Experience:** Brand Marketing Senior Specialist and Content Engine Planner at Volvo Car USA

**Industry Experience:** Automotive

**Area of Expertise:** Marketing, Social Media

## Michael A. Venezia '19 '20M

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**Phone:** (732)-710-7381

**Email:** mvenezia5@yahoo.com

**Business Council Member Since:** 2023

**Education:** Monmouth University - Bachelor of Science in Business with a Concentration in Finance | Master's in Business Administration with a Concentration in Finance

**Professional Experience:** Assistant Vice President of Global Banking & Global Markets (FP&A) at Bank of America  
Former Membership Financial Analyst (FP&A) for Dow Jones & Co.

**Industry Experience:** Financial Services

**Area of Expertise:** Corporate Finance, Data & Analytics, Business Development, Strategic Planning, Management & Operations, Global Finance

## Ryan Wetzel '18

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**Phone:** (732) 804-8799

**Email:** [RMWetzel@Fedins.com](mailto:RMWetzel@Fedins.com)

**Business Council Member Since:** 2023

**Education:** Monmouth University - Bachelor of Science in Economics & Finance

**Professional Experience:** District Marketing Manager at Federated Insurance

**Industry Experience:** Financial Services

**Area of Expertise:** Business Development, Sales, Management & Operations, Insurance

## Jeff Weinstein

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**Phone:** (732)-687-1300

**Email:** [jweinste@monmouth.edu](mailto:jweinste@monmouth.edu)

**Business Council Member Since:** 2024

**Education:** Alfred University - Bachelor of Science in Chemistry | Monmouth University - MBA

**Professional Experience:** Interim Chief Executive Officer for Optima Global Solutions, Former President and COO of Calamu Technologies, Former President and CEO of Upland RightAnswers

**Industry Experience:** Software, Fintech Services

**Area of Expertise:** Venture Funding, Startups, and Mergers and Acquisitions

## Ken Young

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**Phone:** (908) 902-2288

**Email:** kenconsultantmail@yahoo.com

**Business Council Member Since:** 2020

- *Executive in Residence*
- *Vice-Chair, Business Council*
- *Chair, Communications, Marketing & Events Committee*

**Education:** Columbia University - Master of Science in Engineering and Applied Science

**Professional Experience:** Professional Experience: Former Technology Consulting Executive at First Derivatives, Former Senior VP Director o North American Consulting at Detica Consulting , Former Managing Director o U.S. Consulting at a Technology Solutions Company, Former Vice President of Financial Services Consulting at Accenture - Project Manager

**Industry Experience:** Financial Services, Professional Services, Management Consulting, Technology

**Area of Expertise:** Business Development, Sales, Data & Analytics, Entrepreneurship, International Business, Strategic Planning

## Andrew Young '02

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**Phone:** (732) 853-5604

**Email:** [ayoung@coreandmoretechnologies.com](mailto:ayoung@coreandmoretechnologies.com)

**Business Council Member Since:** 2020

- *Communications, Marketing & Events Committee*

**Education:** Monmouth University - Bachelor of Arts Political Science, Computer Science Minor

**Professional Experience:** Founder/CEO at Core & More Technologies (Tinton Falls, NJ), Founder/President at Mountain Guest Enterprises (Colorado Springs, CO)

**Industry Experience:** Consumer Products, Pharmaceutical & Life Sciences, Real Estate, Technology

**Certifications:** Electronics and Computer Technology (Cittone Institute 1997), IBM Advanced Application Developer (2004), Google Certifications (2010, 2012, 2014, 2016, 2018, 2020, 2022)

**Area of Expertise:** Marketing, Entrepreneurship, Data & Analytics, Strategic Planning







**MONMOUTH**  
UNIVERSITY

LEON HESS  
BUSINESS SCHOOL

## **Business Council History**

The Business Council was formed in 1985 by a group of local and regional business executives with the intent to assist the Leon Hess School of Business in preparing students for successful transition into professional careers by establishing and maintaining relevant business curriculum and increasing experiential learning opportunities. The Council was established to stimulate an ongoing relationship between business professionals, the community and the Leon Hess Business School.

Founding members were Arthur F. Kelly Jr., Charles W. Ritscher '59 and Paul W. Corliss.

## **Past Chairs**

Arthur F. Kelly Jr. 1988-1992

Sheldon Drucker 1992-1994

Paul Corliss 1994-1998

Charles Ritscher 1998-2000

Gloria Nilson 2000-2002

Karl Gordinier 2003-2005

James S. Vaccaro III 2005-2007

James Ferris 2007-2009

Joseph Adelhardt 2009-2010

Jeana Piscatelli 2010-2013

Richard L. Ricciardi 2013-2015

Deb Mannix 2015-2017

William MacDonald 2017-2019

General John DiNapoli 2019-2022



## **The Gloria Nilson “Mark of Distinction” Award**

### **2023 Award Recipients**

John DiNapoli

Joe Rice

### **2022 Award Recipients**

Karl Gordinier

Richard Ricciardi

### **2021 Award Recipients**

Gloria Nilson

William MacDonald

This is an award given to Business Council members who have gone above and beyond in their service to the Business Council and students of the Leon Hess Business School.

Gloria Nilson, a former Chair of the Leon Hess Business Council, built her career in real estate while also helping others. The community pillar who has given so much to Monmouth University and its students over the years was honored with an award named after her legacy of distinguished service.



# **M**

# ***BUSINESS***

Monmouth University  
Leon Hess Business School  
400 Cedar Ave.  
West Long Branch, NJ 07764  
732.571.3400



[www.Monmouth.edu/business-school/business-council/](http://www.Monmouth.edu/business-school/business-council/)